

Pricing

Publisher



CB Price List

CB offers full serviced logistics to the Dutch and Belgian market with next day delivery to (online) booksellers. The price list contains all services and rates. The services per paragraph include:

1. General Terms and Conditions
2. Distribution Services
3. Information Services
4. Digital Distribution
5. E-commerce
6. Transport Services
7. Mailings
8. ISBN

This document is a translation from original CB Pricelist 2023 with in cases additional information to better understand the background.

Print and typographical errors reserved.

1 General Terms and Conditions

This Price list contains the CB distribution rates. These rates are valid from January 1st until December 31st in 2024. All prices are VAT exclusive, the VAT for services is 21%, VAT for POD production is 9%.

We invoice after the end of the month for the previous calendar month. All invoices for CB services are subject to a payment term of end of month plus 15 days.

1.1 Minimum Discount

In the Dutch book trade, publishers and booksellers work according to the Central Depot agreement, see last page of this price list. This is how we implement the Fixed Book Price Act (wet op de vaste boekenprijs). Minimum trading margins have been set per sort of book. These are the minimum discounts you give to booksellers on their purchases of your titles. Educational books with booksort S are typically used in primary, secondary, intermediate and higher vocational (MBO and HBO) education, this sort of books is not covered by the Central Depot and are therefore not subject to a minimum discount.

The minimum trading margins in the Central Depot Agreement are:

Sort of book	Listprice	Discount
A (tradebooks)	-	42,00%
W (scientific books)	<= € 26,93	30,19%
	> € 26,94 <= € 52,89	29,19%
	> € 52,90	27,19%

1.2 General Terms and Conditions

Our services are subject to the CB General Terms and Conditions. The General Terms and Conditions have been filed at the Chamber of Commerce in Tiel under number 11011108. A copy in English is available at <https://www.cb.nl/en/terms-and-conditions>.

CB evaluates and updates the rates for its services annually.

2 Distribution Services

2.1 Catalog management and reporting

The catalog management system of CB allows you to register your titles and to make them available to your customers (booksellers and web shops).

	Periodically	In €
Subscription for catalog management		
Catalog	monthly	255,18
Costs for managing and access of your titles		
Information and ordering services (cost per available title)		
1 – 250 titles	monthly	1,497
251 – 500 titles	monthly	1,432
501 – 750 titles	monthly	1,303
751 – 1.000 titles	monthly	1,129
More than 1.001 titles	monthly	0,928
Titles not available	monthly	1,497
CB-POD (no stock, per title)	monthly	0,700
Cost for reporting of your titles in the systems		
Reporting (per available title)	monthly	1,455
Scanning packshot and back of a title		
Charged if no packshot is available	per title	10,330

2.2 Inbound and inbound operations

CB warehouse inbounding operations costs for books (or other products).

	Per copy	In €
Inbound volume <= 100 cps	per title	5,62
Inbound volume > 100 cps	per title	10,88
	per pallet	24,17
Simple operational adjustment*	per pallet	13,17
Complex operational adjustment*	per pallet	24,45
Adding Barcode*	per copy	0,177
Inbound Short print run (POD Production Printforce)	per title	free

* These costs will be charged if the delivery does not comply with the delivery instructions or if the barcode is not readable.

2.3 Warehousing

CB costs for warehousing books (or other products).

	Periodically	In €
Stored titles less than 2 years after latest receipt (per title)*		
Stock up to 30 cps	monthly	2,967
Stock 31 to 60 cps	monthly	5,195
Stock 61 to 100 cps	monthly	7,348
Stock 101 – 400 cps	monthly	6,069
Stock >400 cps (incl volume cost)	monthly monthly per liter	0,008
Stored titles for more than 2 years after latest receipt (per title)*		4,598
Stock up to 30 cps	monthly	7,135
Stock 31 to 60 cps	monthly	9,964
Stock 61 to 100 cps	monthly	8,308
Stock 101 – 400 cps	monthly	0,018
Stock 400+ cps (incl volume cost)	monthly monthly per liter	14,430 0,011

* The age of your stock is determined by the last in-stock date. If the number of copies placed in storage is at least 50% of the stock on the date of entry, the entire stock is considered to be in storage < 2 years.

2.4 Financial services

CB manages the accounts receivable administration, collects the amounts due and - under certain conditions - bears the debtor risk for the books supplied by you through CB.

	Periodically	In €
Financial Services		
Invoicing part	per client per day	0,644
Additional invoicing for non CB clients	per orderline	1,533
	Sales	In %
Debtor management	of net sales ex VAT	0,34
Debtor risk	of net sales ex VAT	0,40
	Units	In €
Invoicing via CB		
Direct delivery / return (FRL/FRR)	per orderline	3,237
Settle from client depot (consignment)	per orderline	0,444
Financial corrections	per orderline	3,237
Manual input CB staff		
Changing of outstanding orders	per orderline	0,817
(return)order	per orderline	0,817

2.5 Outbound

If the bookseller orders under DUD conditions, the publisher does not pay outbound fees. If you chose to deliver books under DIO conditions, you will pay the delivery outbound costs.

We work with three component of the outbound prices:

1. Orderline – each ISBN will be charged once per orderline
2. Copies –cost per copy
3. Volume – the cost dependent on the title volume

Examples are worked out below the chart.

	Regular delivery (In €)	New publications delivery (In €)	Recycling* (In €)
Outbound (1 – 5 cps/line)			
orderline	0,393	0,134	0,236
copies	0,376	0,406	0,226
volume (liters)	0,292	0,321	0,175
Outbound (6 – 10 cps/line)			
orderline	0,692	0,568	0,415
copies	0,321	0,295	0,192
volume (liters)	0,253	0,231	0,152
Outbound (11 – 25 cps/line)			
orderline	1,410	1,142	0,846
copies	0,269	0,246	0,161
volume (liters)	0,209	0,192	0,125
Outbound (26 – 50 cps/line)			
orderline	2,489	2,463	1,494
copies	0,236	0,213	0,142
volume (liters)	0,180	0,161	0,108
Outbound (51 – 100 cps/line)			
orderline	8,514	8,972	5,108
copies	0,161	0,138	0,097
volume (liters)	0,128	0,109	0,077
Outbound (101 – 400 cps/line)			
orderline	20,381	23,005	12,229
copies	0,101	0,088	0,061
volume (liters)	0,084	0,062	0,051
Outbound (> 400 cps/line)			
orderline	27,222	26,850	16,333
copies	0,081	0,051	0,049
volume (liters)	0,058	0,039	0,035

* The decrease of outbound charges for recycling is temporarily. The changes are only effective in 2024.

Examples based on a book volume and average dimensions; 25,4 cm * 17,8 cm * 2 cm = 0.9 liter .

Volume in copies	Cost orderline	Cost copies	Cost volume	Total outbound cost
3	1 * 0,393	3 * 0,376	3 * 0,292 * 0,9l	€2,309 and €0,770/copy
9	1 * 0,692	9 * 0,321	9 * 0,253 * 0,9l	€5,630 and €0,626/copy
25	1 * 1,410	25 * 0,269	25 * 0,209 * 0,9l	€12,838 and €0,514/copy
80	1 * 8,514	80 * 0,161	80 * 0,128 * 0,9l	€30,610 and €0,383/copy
220	1 * 20,381	220 * 0,101	220 * 0,084 * 0,9l	€59,233 and €0,269/copy

2.6 Logistical integration Print on Demand

The copies produced via (single copy) POD should be integrated into the logistics process. This fee depends on the number of copies per publisher per day.

	Copies	In €
1 – 5 copies per day	per copy	1,344
6 - 10 copies per day	per copy	1,209
11 – 25 copies per day	per copy	1,088
26 – 50 copies per day	per copy	0,980
51 - 100 copies per day	per copy	0,882
>= 101 copies per day	per copy	0,793

2.7 Returns

Books return request by the bookseller will be processed after your approval (via CB Online). You can choose from splitting (sorting), unsorted or destruction. When splitting, CB first checks the items if books are resaleable condition. Only the resaleable books go back into stock.

CB also provides unsorted processing, basically collecting returns on a publisher level. CB sends these returns back (after some time) to the publisher. In case of destruction, the items are immediately destroyed by CB.

		Copies	In €
Sorting on book conditions		per line	3,299
	Resaleable copies will be added to stock	per copy	0,335
	Remaining copies will be returned to publisher	per copy	0,335
	Remaining copies will be destructed	per copy	0,335
Unsorted (collecting only)	Copies will be returned to publisher	per line	3,299
		per copy	0,335
Destruction		per line	1,288
		per copy	0,335
VVR	Returns are allowed until a limit in € agreed	per copy	0,484
Trusted return	FVR	per line	0,817

2.8 Value Added Logistics (VAL)

Obviously, CB also provides Value Added Logistics on behalf of the publisher: additional services that can be performed such as sealing, stickering or the making sets or assembling displays. Value Added Logistics services have their own price list. Your account group Customer Service can send it to you!

3 Information Services

3.1 CB Online - Publisher Version

CB Online is CB's order and information system and provides the publisher with all necessary information and functionalities to work with CB. Besides the basic functionalities, the publisher can use it as an extensive order management module.

	Periodically	In €
Sortment and order entry	per account	free
Basic reporting	per account	free
Ordermanagement	per account	free

3.2 Digital Communication

Your own systems can control a significant part of operations. Most of this message exchange is free of charge, for a limited number of processes that are controlled or require feedback, a fee applies.

	Periodically	In €
Order Entry	subscription, per month	53,16
Ordermanagement	subscription, per month	58,43
	per order	0,011
Stock	subscription, per month	68,04

3.3 CB Commissioners

The commissioner can consult, maintain titles and submit orders.

	Periodically	In €
Access to CB Online for commissioners		
CB Online for commissioners	per month	free
Setup of CB Online for commissioners	once per account	1.159,00

3.4 Analytics

CB Analytics provides you all the information you need about your books. Analytics supports you in the day-to-day management of publishing. It is dynamic, interactive, makes analyses for the publisher and of the market, and is constantly developing.

More information or requesting a trial account? Go to www.cb.nl/analytics.

Analytics basic

Offers a number of standard dashboards with insights related to your sales, stock and financial details. Each publisher receives one free license.

Rates Analytics basic (monthly)

Number of accounts	Periodically	In €
1	per month	free
2	per month	40,00
3	per month	80,00
4	per month	120,00
5	per month	160,00

Analytics

Our rates depend on the size of your publishing house and the number of accounts you need.

Analytics – total amount per month

CB charges a monthly fee based on the publisher's classification and the number of accounts in use. See the table below.

Number of accounts	S (in €)	M (in €)	L (in €)	XL (in €)
1 account	146,50	292,99	1.098,75	2.319,58
2 accounts	212,43	380,90	1.220,83	2.490,50
3 accounts	267,37	468,81	1.330,69	2.661,42
4 accounts	322,31	542,06	1.440,55	2.832,34
5 accounts	358,93	615,31	1.532,11	2.986,16
6 accounts	395,55	664,14	1.623,67	3.139,98
7 accounts	432,17	712,97	1.715,23	3.293,80
8 accounts	468,79	761,80	1.806,79	3.447,62
9 accounts	505,41	810,63	1.898,35	3.601,44
10 accounts	542,03	859,46	1.959,39	3.729,62

Classification based on gross sales 2023

Classification*	From €	Until €
S	-	1.759.000
M	1.759.000	5.154.000
L	5.154.000	19.924.000
XL	19.924.000	+

* To classify turnover, we take the balance of gross turnover value (excluding VAT) of turnover invoiced by CB in a year for books, e-books and audiobooks. Other gross turnover is excluded. The determination of the classification is annually December based for the preceding 12 months.

Analytics Pro

An additional option is available within Analytics: Analytics Pro. This allows users to compile their own reports from the available data sources within Analytics, but also add their own sources to make the reports even more complete.

The fixed fee for Analytics Pro is € 280.00 per account per year, regardless of your publisher's turnover class. The variable fee depends on your specific requirements. Please contact your account manager for more information.

4 Digital Distribution

The products CB offers through Digital Distribution are not available for international publishers yet. If the situation changes arrangements will be made.

5 E-commerce Logistics

5.1 E-commerce logistics

Additional logistics services for providing an order for delivery to a consumer/end user's home.

Processing, packing and sorting the order

Costs for creating orders, optional printing of the packing note/invoice packing box, assembling books ordered by customer order and placing the books in a box.

	Copies	In €
Order processing	per order	0,578
Printing packing slip	per document	0,023
Packing (incl box)	per order	1,194
Sorting 1 st copy	per copy	0,529
Sorting 2 nd copy	per copy	0,425
Sorting 3 rd copy and more	per copy	0,365
Additional work for e-commerce logistics		
Wrapping in gift paper	per copy	1,156
Adding premium (e.g. leaflet, brochure)	per copy	0,300
Printing and attaching additional attachments	per copy	0,300
Sticker shipment abroad (EU) per sticker 0,212	per copy	0,219
Document completion shipping abroad (outside EU)	per document	2,569
Surcharge for non-standard carrier	per pack	0,406

24h delivery

24-hour delivery surcharge instead of standard 48-hour delivery. The 24-hour delivery is independent of your connection days.

	Copies	In €
Surcharge 24h delivery	per copy	0,110

5.2 Shipping costs E-commerce

Freight and handling charges will be charged according to the following breakdown:

	Copies	The Netherlands in €	Belgium in €
Postal delivery (mailbox)*			
0 – 500 gr	per pack	3,46	
500 gr – 1 kilo	per pack	4,29	
1 kilo – 2 kilo	per pack	4,71	
Postal delivery (package)			
0 kilo – 10 kilo	per pack	6,04	7,38
10 kilo – 15 kilo	per pack	7,30	8,92
15 kilo – 23 kilo	per pack	9,36	11,44
>23 kilo	per pack	14,98	18,30
delivery outside The Netherlands and Belgium		Other countries within EU	Other countries outside EU
0 – 2 kilo	per pack	24,29	39,68
1 kilo – 2 kilo	per pack	24,99	47,78
2 kilo – 3 kilo	per pack	25,74	55,85
3 kilo – 4 kilo	per pack	26,47	63,96
4 kilo – 5 kilo	per pack	27,19	72,03
5 kilo – 10 kilo	per pack	27,92	80,14
10 kilo – 20 kilo	per pack	28,62	88,21
20 kilo – 30 kilo	per pack	29,34	96,33
>30 kilo	per pack	58,67	104,39
vanaf 30 kg	per pack	56,07	99,04

5.3 Implementation e-commerce connection

Costs for support and configuration starting up an e-commerce connection.

	Periodically	In €
Configuration	One-off	2.000,00

6 Transport Services

6.1 CB transport network

Rates and conditions apply to:

- Transport of consignments, properly packed and provided with full name, address, postcode and place of the consignor and consignee;
- Transport of shipments from and to the address of regular CB clients on previously agreed days in the Netherlands, unless stated otherwise.

The rates mentioned under 6.3, 6.4 and 6.5 apply to both sender and recipient. Deliveries from CB are standard non-franco. Per consignment only one delivery address is permitted per shipment. Each package or pallet must be provided with a full address label.

Parcels heavier than 25 kg and larger than the stated maximum sizes will be charged at least pallet rate (see 6.4).

The maximum allowed weight per pallet is 500 kg. The maximum dimension of a pallet is 120 x 80 x 180 cm (length x width x height). Heavier and/or larger pallets will not be accepted for shipment.

CB's service pricing is based on returns of pallets and multiple usable boxes by publisher or bookseller. In the event of not returning these materials, CB is entitled to send an invoice for these materials.

Free carriage from CB on behalf of the publisher

CB freight and handling charges for carriage paid by order of the publisher are charged according to the breakdown below (consignment/weight):

Transport to The Netherlands	Copies	Addressess of clients without CB account	
0 – 500 gr	per shipment	5,71	
500 gr – 1 kilo	per shipment	7,14	
1 kilo – 3 kilo	per shipment	8,92	
3 kilo – 10 kilo	per shipment	11,35	
10 kilo – 20 kilo	per shipment	16,56	
20 kilo – 30 kilo	per shipment	20,41	
30 kilo – 40 kilo	per shipment	23,02	
40 kilo – 60 kilo	per shipment	28,19	
60 kilo – 80 kilo	per shipment	33,33	
80 kilo – 100 kilo	per shipment	38,49	
100 kilo – 150 kilo	per shipment	43,94	
150 kilo – 200 kilo	per shipment	49,22	
200 kilo – 300 kilo	per shipment	59,55	
300 kilo – 400 kilo	per shipment	69,51	
400 kilo – 500 kilo	per shipment	79,18	
500 kilo – 750 kilo	per shipment	88,55	
750 kilo – 1.000 kilo	per kilo	0,120	
1.000 kilo – 2.500 kilo	per kilo	0,110	
2.500 kilo – 5.000 kilo	per kilo	0,102	
> 5.000 kilo	per kilo	0,092	
Transport to Belgium	Copies	Address CB clients in €	Other addresses in €
0 – 500 gr	per shipment	2,31	8,49
500 gr – 1 kilo	per shipment	3,88	8,49
1 kilo – 3 kilo	per shipment	8,68	13,21
3 kilo – 10 kilo	per shipment	8,97	18,56
10 kilo – 20 kilo	per shipment	12,29	23,27
20 kilo – 30 kilo	per shipment	15,60	28,06
30 kilo – 40 kilo	per shipment	18,91	34,81
40 kilo – 60 kilo	per shipment	25,51	42,30
60 kilo – 80 kilo	per shipment	32,06	49,80
80 kilo – 100 kilo	per shipment	38,82	57,30
100 kilo – 150 kilo	per shipment	46,58	64,46
150 kilo – 200 kilo	per shipment	54,13	71,38
200 kilo – 300 kilo	per shipment	68,63	84,98
300 kilo – 400 kilo	per shipment	82,31	97,94
400 kilo – 500 kilo	per shipment	95,41	110,44
500 kilo – 750 kilo	per shipment	108,01	122,60
750 kilo – 1.000 kilo	per kilo	0,157	0,157
1.000 kilo – 2.500 kilo	per kilo	0,141	0,141
2.500 kilo – 5.000 kilo	per kilo	0,131	0,131
> 5.000 kilo	per kilo	0,120	0,120

* Customers in BE are 'CB clients' if they have a registered CB account.

6.2 CB connection

The client choses the number of days CB will deliver goods, this will take place at least once a week.

	Periodically	In €
Delivery per weekday	per client per month	42,40

6.3 Parcel received (goods in)

Freight and handling charges for CB and other affiliates parcels to be received by you will be charged accordang to the following breakdown per kilogram per shipment and/or per parcel. All dimensions are length x width x height.

Packages received from CB

	Quantity	In €
Packages delivered by CB, mechanically sortable		
by weight of packages in shipment		
Package 60 x 40 x 40 cm, <weight 25 kg		
0-5 kg	per kg	0,835
5-10 kg	per kg	0,506
10-20 kg	per kg	0,429
20-30 kg	per kg	0,380
30-40 kg	per kg	0,351
40-50 kg	per kg	0,328
50-60 kg	per kg	0,315
60-100 kg	per kg	0,304
100+ kg	per kg	0,292
Packages delivered by CB, NOT mechanically sortable		
'non sort' small (Rate group C)	per package	7,24
Package of 60 x 40 x 40 cm		
Until 60 x 80 x 50 cm (<25 kg)		
Roll and Tubes		
NOT mechanically sortable, 'non sort' big (Rate group D)	per package	14,48
package of 60 x 80 x 50 cm until 60 x 80 x 90 cm, not thicker than 8 cm (<25 kg)		

6.4 Shipping of pallets

Freight and handling charges for pallets will be charged in accordance with the rates below.

	In €
For suppliers	
Destination CB, per unit	35,95
For recipient	
Transport of CB per day	
1-5 units	35,95
6-10 units	32,37
11-20 units	29,12
21-30 units	26,20
31-40 units	23,59
41-60 units	19,11
61-70 units	17,19
71-80 units	16,35
81-90 units	15,53
91-100 units	14,75
> 101 units	14,01

6.5 Additional charges on shipping packages and pallets

For shipments to CB, by CB booksellers or publishers, the sender may use CB's transport. Parcels or pallets should be provided with a shipping sticker. This can be printed from CB's online transport application.

Formats, weight and rates of parcels, pallets or roll containers are according to the rate groups mentioned above. If these parcels or pallets do not bear the correct shipping labels, they will not be accepted for shipment.

A number of surcharges apply to items that are larger and/or deviate from the standard sizes, if not already fall under the applicable rate group C or D.

This concerns the following surcharges:

	Benelux In €
Package heavier than 25 kg until 50 kg*	8,65
Pallet heavier than 500kg	38,81
Pallet larger than 80 x 120 cm until the max of 120 x 120 cm	38,81

* A unit heavier than 50kg is considered a pallet.

If it is not possible to deliver the goods offered for shipment, additional costs may be charged to the sender afterwards.

7 Mailings

CB offers the possibility of having mailings delivered to all CB affiliated booksellers in the Netherlands and Belgium. We distinguish two mailing types:

- addressed mailing (The Netherlands);
- unaddressed mailing on the basis of standard CB mailing lists (The Netherlands and Belgium).

7.1 Unaddressed mailing in The Netherlands

For unaddressed mailing, two mailing lists of recipients are possible per country:

The Netherlands

- Mailing 'Large' to all affiliated booksellers (approx. 1,135 addresses)
- Mailing 'Small' to all affiliated booksellers, excluding branches of Bruna, The Readshop, Primera, Plantage and Relay (approx. 630 addresses)

Belgium

- Mailing 'Large' to all regulated booksellers (approx. 225 addresses)
- Mailing 'Small' to all regulated booksellers, excluding branches of Standaard Boekhandel (approx. 85 addresses)

Freight and handling charges for unaddressed printed matter are charged according to the breakdown below (based on weight or copy).

The Netherlands	Quantity	Small, in €	Large, in €
0 – 60 gram	per shipment	374,42	561,62
61 – 100 gram	per shipment	748,85	1.123,25
101 – 300 gram	per shipment	1.015,35	1.523,68
301 – 500 gram	per shipment	1.352,08	2.028,11
> 501 gram	per copy	2,64	2,26
Belgium	Quantity	Small, in €	Large, in €
0 – 60 gram	per shipment	128,70	261,32
61 – 100 gram	per shipment	257,42	522,64
101 – 300 gram	per shipment	351,01	707,23
301 – 500 gram	per shipment	466,73	943,85
> 501 gram	per copy	3,97	3,10

For more information on mailings, go to servicemedia.cb.nl and search for 'mailing'.

8 ISBN

International publishers can work with ISBN for the Dutch language region. Please contact CB if more information is required.

General terms and conditions

Our services are subject to the CB General Terms and Conditions (see <https://www.cb.nl/en/terms-and-conditions>). The General Terms and Conditions have been filed with the Chamber of Commerce in Tiel under number 11011108.

The rates for the CB's services are part of the Central Deposit Agreement. CB sets the rates for its services annually.

Central Depot agreement

The Central Deposit Agreement was concluded between the Royal Book Trade Association (KBb), the General Publishers Group (GAU) and group Media for Trade & Science (MVW) of the Media Federation and CB. The full text of the Central Deposit Agreement can be found on KBb websites (www.boekbond.nl) and the Media Federation (www.mediafederatie.nl).

The academic book trade margin scales are valid until 31 December 2024 and are reset annually before 1 January by the Media for Trade and Science (MVW) group of the Media Federation (www.mediafederatie.nl).

pricing

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These are the prices for our most important services.
For other rates, contact us.
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