



# 1 General Terms and Conditions

This Price list contains the CB distribution rates. These rates are valid from January 1st until December 31st in 2024. All prices are VAT exclusive, the VAT for services is 21%, VAT for POD production is 9%. We invoice after the end of the month for the previous calendar month. All invoices for CB services are subject to a payment term of end of month plus 15 days.

### 1.1 Minimum discount

In the Dutch book trade, publishers and booksellers work according to the Central Depot agreement, see last page of this price list. This is how we implement the Fixed Book Price Act (wet op de vaste boekenprijs). Minimum trading margins have been set per booksort. These are the minimum discounts you give to booksellers on their purchases of your titles. Educational books with booksort S are typically use in primary, secondary, indermediate and higher vocational (MBO and HBO) education, this sort of books is not covered by the Central Depot and are therefore not subject to a minimum discount.

The minimum trading margins in the Central Depot Agreement are:

Sort of book	Listprice	Discount
A (tradebooks)	-	42,00%
W (scientific books)	<= € 26,93	30,19%
	> € 26,94 <= € 52,89	29,19%
	> € 52,90	27,19%

Our services are subject to the CB General Terms and Conditions. The General Terms and Conditions have been filed at the Chamber of Commerce in Tiel under number 11011108. A copy in English is available at <a href="https://www.cb.nl/en/terms-and-conditions">https://www.cb.nl/en/terms-and-conditions</a>.

CB evaluates and updates the rates for its services annually.

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### 2 Distribution Services

#### 2.1 CB Online

CB Online is the ordering and information system for the bookseller. This includes order management and reporting. CB Online is a standard part of your connection to CB and in Dutch language.

	Periodically	In€
CB Online Bookseller	Per account ('stroomnummer'),	46,00
	per month	

### **Digital communication**

The various forms of digital communication between your systems and CB's systems.

	Periodically	In€
Digital communication	Per month	14,48

### 2.2 Delivery by CB

CB will deliver on at least one fixed working day per week. You can add up to five extra delivery days (Monday – Friday, and Saturday).

CB offers the option to reserve a timeslot for deliveries. The capacity for reserving a time is limited and can only be offered to the extent that it fits within reasonable logistical limits and planning. The minimum purchase period for a timeslot is 3 months.

	Per day	In€
Delivery, per working day	Per account	9,48
	('stroomnummer')	
Delivery before 8:00	Per delivery day	39,93
Delivery before 9:00	Per delivery day	27,95
Delivery before 10:00	Per delivery day	18,97
Delivery before 11:00	Per delivery day	12,98
Delivery before 12:00	Per delivery day	6,99

### 2.3 Delivery on Saturday

Customers can receive deliveries normally planned for Monday (ordered on Friday) on Saturday. Capacity for weekend delivery is limited and can only be offered to the extent that it fits within reasonable logistical limits and planning.

	Periodiek	In€
Delivery on Saturday	Per month	235,00

### 2.4 Outbound

If you order under DUD conditions from the Central Depot, you will pay the following charges from the warehouse.

		Copies	In€
Copies per orderline	1-5	Percopy	0,893
Copies per orderline	6 - 10	Per copy	0,871
Copies per orderline	11 - 25	Per copy	0,842
Copies per orderline	26 - 50	Per copy	0,828
Copies per orderline	51 - 100	Per copy	0,790
Copies per orderline	101 - 400	Per copy	0,762
Copies per orderline	401+	Per copy	0,762

### 2.5 Book Information Sticker (BIS)

You can choose to have CB add the book information sticker (BIS) to the delivered books. The sticker contains information like price and barcode.

	Copies	In€
Book Information Sticker (BIS)	Per sticker	0,144

### 2.6 24-hour delivery

Standard delivery time is 48-hour delivery. Orders for 24-hour delivery can be submitted on working days until 23:00 for next-day delivery, and provided that stocks of the requested titles are sufficient to meet demand. 24-hour delivery is independent of your delivery days. For transport costs 24-hour delivery on a nonconnection day, see 4.6.

	Copies	In€
24-hour delivery	Per copy	0,110

<sup>\* 24-</sup>uurs service is not guaranteed at the Wadden Islands.

### 2.7 Returns

The return costs for non-commercial returns (costs for returning non- or wrongly ordered books you ordered under DUD conditions). You do not need permission from the publisher for this. You must submit this return within 10 working days of the invoice date.

	Copies	In€
Returns non ordered books ('NBE')	Per line	3,299
	Per copy	0,335
Returns study / textbooks (SEW)*	Per line	3,299
	Per copy	0,335

<sup>\*</sup> Only applies if the publisher participates in the SEW scheme.

### 2.8 E-commerce logistics / home delivery service

Logistics services for delivering an order directly to a consumer's home address.

### Creating, packing and sorting per customer

Costs for creating the order, optional printing of the packing slip/invoice, packing the box, assembling ordered books per customer order and placing the books in the box.

	Copies	In€
Creating an order	Per package	0,578
Create, print and attach packing note/invoice	Per document	0,023
Packing (incl. box)	Per package	1,194
Sorting 1st copy	Per copy	0,529
Sort 2nd copy	Per copy	0,425
Sort 3rd copy and following	Per copy	0,365
additional work for e-commerce logistics		
Wrapping in giftpaper	Per copy	1,156
Add premium (e.g. leaflet, brochure)	Per copy	0,300
Printing and attaching additional attachments	Per print	0,300
Sticker shipment abroad (EU)	Per sticker	0,219
Fill in document abroad (outside EU)	Per document	2,569
Surcharge for non-standard carrier	Per package	0,406
	*	•

### Use of CB product database

Use of the CB product database for commercial purpose of your website.

	Periodically	In€
CB product database	Per month	88,44

### Implementation of e-commerce

The cost of support and standard configuration of the e-commerce implementation. Custom work in consultation.

Periodically	In€
One off	2.000
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### 2.9 Analytics

In Analytics, you will find information about the books, e-books and audiobooks you purchase from CB. It offers insight into your orders, order value and returns, among other things, and always contains the most up-to-date information available.

Our rates depend on the size (turnover) of your organisation and the number of accounts you need.

Turnover*	From €	To€
S	-	688.000
М	688.000	2.868.000
L	2.868.000	17.207.000
XL	17.207.000	+

<sup>\*</sup> For the classification in turnover, we take the balance of the gross purchase value (excluding VAT) of the purchases of books, e-books and audio books invoiced by CB in a year. Classification is determined annually in December based on the previous 12 months.

Analytics costs are based on your organisation's revenue class and the number of accounts you use.

	First account	Per extra account
Turnover (see above)	in€	in€
S	34,42	n.v.t.
М	68,83	28,68
L	137,65	40,15
XL	275,30	45,88

### **Analytics Pro**

With Analytics Pro, users can compile their own reports from the available data sources within Analytics, but also add their own sources to make the reports even more complete.

The fixed fee for Analytics Pro is € 280.00 per account per year, irrespective of the turnover class in which your organisation is classified. The variable contribution depends on your specific requirements. Please contact your account manager or <a href="mailto:boekverkoper@cb.nl">boekverkoper@cb.nl</a>.

## 3 Digital Services

As a bookseller, you can use CB to offer and handle e-books and audiobooks from your website. If you are already affiliated as a bookseller (see chapter 2), this service is basically free of charge.

If you wish to make e-books and/or audio books (partially) available through your own platform, setup costs will be charged. Please contact your regular contact person for more information.

### Set up digital services

	Periodically	In€
Set up e-book and audiobook distribution (downloads)	Per month	437,00
Set up e-book distribution+	One off	10.000,00
Set up e-book distribution based on an external platform	One off	15.000,00
Set up audiobook distribution based on an external platform	One off	7.500,00
Set up e-book and audiobook distribution based on an external	One off	20.000,00
platform		

## 4 Transportation Services

### 4.1 Transport

The rates for transport services apply to:

- Transport of consignments, properly packed and provided with full name, address, postcode and place of the sender and addressee;
- Booksellers in the Netherlands in combination with connection CB (see 2.3).

Deliveries from CB are standard non-franco for the recipient. A maximum of one delivery address is allowed per consignment. Each package or pallet must have a full address label.

Parcels heavier than 25 kg and larger than the mentioned maximum sizes will be charged at least the pallet rate (see 4.3).

The maximum allowable weight per pallet is 500 kg. The maximum dimensions of a pallet are  $120 \times 80 \times 120 \text{ cm}$  (length x width x height). Heavier and/or larger pallets will not be accepted for shipment.

The pricing of CB's service is based on the bookseller returning pallets and multiple-use boxes received. If the bookseller is found to be not returning pallets and multiple-use boxes, CB is entitled to invoice these items.

### 4.2 Packages received

Freight and handling charges for parcels to be received by you from CB and other affiliates will be charged in accordance with the following breakdown per kilogram per shipment and/or per parcel. All dimensions are length x width x height.

### Packages received from CB

	Unit	Sender CB in €
Packages delivery CB, mechanically sortable		
by weight of packages in shipment		
Packages up to 60 x 40 x 40 cm (< 25 kg)		
0 - 5 kg	Per kg	0,835
5 - 10 kg	Per kg	0,506
10 - 20 kg	Per kg	0,429
20 - 30 kg	Per kg	0,380
30 - 40 kg	Per kg	0,351
40 - 50 kg	Per kg	0,328
50 - 60 kg	Per kg	0,315
60 - 100 kg	Per kg	0,304
100+ kg	Per kg	0,292
Packages delivery CB, mechanically not sortable by weight		
of packages in shipment non-sort small (rate group C) Package of 60 x 40 x 40 cm up to 60 x 80 x 50 cm (< 25 kg) Rolls and tubes up to 180 cm (largest size) (< 25 kg) Boards up to 130 cm (largest size) and up to 8 cm thick (< 25 kg)	Per package	7,24
Non-sort large (rate group D)  Package of 60 x 80 x 50 cm up to 60 x 80 x 90 cm (< 25 kg)  Boards of 130 cm up to 180 cm (largest size) and  up to 8 cm thick (< 25 kg)	Per package	14,48

### 4.3 Transport of pallets

Freight and handling charges for pallets will be charged in accordance with the rates below.

	In€
For supplier	
Destination CB, per pallet	35,95
For receiver	
Transport from CB, per unit, per day	
1 - 5 packages	35,95
6 - 10 packages	32,37
11 - 20 packages	29,12
21 - 30 packages	26,20
31 - 40 packages	23,59
41 - 60 packages	19,11
61 - 70 packages	17,19
71 - 80 packages	16,35
81 - 90 packages	15,53
91 - 100 packages	14,75
As of 101 packages	14,01

### 4.4 Stacking boxes from pallet

You can have the boxes stacked off the pallet by our driver, provided they are on the same floor. The minimum period of purchase is 3 months and after consultation with your account group.

	Units	In€
Stacking	Per box	0,50

### 4.5 Shipping parcels, pallets / surcharges

For (return) shipments to CB the sender may use CB's transport. To this end, parcels or pallets should be provided with a shipping sticker. This can be printed from CB's online transport application.

Sizes, weights and tariffs of parcels or pallets are in accordance with the tariff groups mentioned in 4.2 and 4.3. If these parcels, pallets or roll containers do not bear a correct shipping sticker, they will not be accepted for shipment.

A number of surcharges apply to items that are larger and/or deviate from the standard formats, insofar as they do not already fall under the applicable rate group C or D. These are the following surcharges:

	Benelux
	in€
Package heavy, from 25 to 50 kg*	8,65
Pallet heavy, as of 500 kg	38,81
Pallet large, as of $80 \times 120$ cm up to $120 \times 120$ cm	38,81

 $<sup>^{\</sup>star}$  A package weighing 50 kg or more is considered a pallet.

If it is not possible to deliver the goods offered for shipment, additional costs may be charged to the sender afterwards.

### 4.6 24-hour delivery on a non-delivery day

Every bookseller has delivery days. CB enables a 24-hour delivery on a non-delivery day. In this case, freight and processing costs will be charged in accordance with the breakdown below (shipment/weight):

	Package	In€
From 0 to 500 gr	Per shipment	5,71
From 500 to 1.000 gr	Per shipment	7,14
From 1 to 3 kg	Per shipment	8,92
From 3 to 10 kg	Per shipment	11,35
From 10 to 20 kg	Per shipment	16,56
From 20 to 30 kg	Per shipment	20,41
From 30 to 40 kg	Per shipment	23,02
From 40 to 60 kg	Per shipment	28,19
From 60 to 80 kg	Per shipment	33,33
From 80 to 100 kg	Per shipment	38,49
From 100 to 150 kg	Per shipment	43,94
From 150 to 200 kg	Per shipment	49,22
From 200 to 300 kg	Per shipment	59,55
From 300 to 400 kg	Per shipment	69,51
From 400 to 500 kg	Per shipment	79,18
From 500 to 750 kg	Per shipment	88,55
From 750 to 1.000 kg	Per kg	0,120
From 1.000 to 2.500 kg	Per kg	0,110
From 2.500 to 5.000 kg	Per kg	0,102
As of 5.000 kg	Per kg	0,092

<sup>\*</sup> For recipients on the Wadden Islands, next-day delivery is not always feasible. Take this into account as much as possible when submitting 24-hour orders - the earlier in the day, the less likely it is that delivery will be delayed by a day.

### 4.7 Shipping costs e-commerce / home delivery service

Freight and handling charges will be charged in accordance with the breakdown below:

		The Netherlands	Belgium
	Package	in €	in€
Postal delivery (mailbox)			
From 0 to 500 gr	Per package	3,46	
From 500 gr to 1 kg	Per package	4,29	
From 1 to 2 kg	Per package	4,71	
Postal delivery (package)			
From 0 to 10 kg	Per package	6,04	7,38
From 10 to 15 kg	Per package	7,30	8,92
From 15 to 23 kg	Per package	9,36	11,44
As of 23 kg	Per package	14,98	18,30
		Remaining	Outside EU
		within EU	in€
		in€	
Delivery outside The Netherlands			
and Belgium			
From 0 to 1 kg	Per package	24,29	39,68
9		0.400	47.70
9	Per package	24,99	47,78
From 1 to 2 kg	Per package Per package	24,99	47,78 55,85
From 1 to 2 kg From 2 to 3 kg	' "	·	,
From 1 to 2 kg From 2 to 3 kg From 3 to 4 kg	Per package	25,74	55,85
From 1 to 2 kg From 2 to 3 kg From 3 to 4 kg From 4 to 5 kg	Per package Per package	25,74 26,47	55,85 63,96
From 1 to 2 kg From 2 to 3 kg From 3 to 4 kg From 4 to 5 kg From 5 to 10 kg	Per package Per package Per package	25,74 26,47 27,19	55,85 63,96 72,03
From 1 to 2 kg From 2 to 3 kg From 3 to 4 kg From 4 to 5 kg From 5 to 10 kg From 10 to 20 kg From 20 to 30 kg	Per package Per package Per package Per package	25,74 26,47 27,19 27,92	55,85 63,96 72,03 80,14

### **General terms and conditions**

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The rates for the CB's services are part of the Central Deposit Agreement. CB sets the rates for its services annually.

### **Central Depot agreement**

The Central Deposit Agreement was concluded between the Royal Book Trade Association (KBb), the General Publishers Group (GAU) and group Media for Trade & Science (MVW) of the Media Federation and CB. The full text of the Central Deposit Agreement can be found on KBb websites (<a href="www.boekbond.nl">www.boekbond.nl</a>) and the Media Federation (<a href="www.mediafederatie.nl">www.mediafederatie.nl</a>).

The academic book trade margin scales are valid until 31 December 2024 and are reset annually before 1 January by the Media for Trade and Science (MVW) group of the Media Federation (<a href="www.mediafederatie.nl">www.mediafederatie.nl</a>).



### **CB The Netherlands**

Erasmusweg 10 4104 AK Culemborg +31 (0)345 47 59 11 info@cb.nl

www.cb.nl

### **CB Belgium**

Baaikensstraat 2/D 9240 Zele België +32 (0)524 569 40 service@cb.be

www.cb.be

For other rates, contact us.

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