



Pricing Bookseller



1 General Terms and Conditions

This Price list contains the CB distribution rates. These rates are valid from January 1st until December 31st in 2023. All prices are VAT exclusive, the VAT for services is 21%, VAT for POD production is 9%. We invoice after the end of the month for the previous calendar month. All invoices for CB services are subject to a payment term of end of month plus 15 days.

1.1 Minimum discount

In the Dutch book trade, publishers and booksellers work according to the Central Depot agreement, see last page of this price list. This is how we implement the Fixed Book Price Act (wet op de vaste boekenprijs). Minimum trading margins have been set per booksort. These are the minimum discounts you give to booksellers on their purchases of your titles. Educational books with booksort S are typically used in primary, secondary, intermediate and higher vocational (MBO and HBO) education, this sort of books is not covered by the Central Depot and are therefore not subject to a minimum discount.

The minimum trading margins in the Central Depot Agreement are:

Sort of book	Listprice	Discount
A (tradebooks)	-	42,00%
W (scientific books)	<= € 26,61	30,19%
	> € 26,62 <= € 52,27	29,19%
	> € 52,27	27,19%

Our services are subject to the CB General Terms and Conditions. The General Terms and Conditions have been filed at the Chamber of Commerce in Tiel under number 11011108. A copy in English is available at <https://www.cb.nl/en/terms-and-conditions>.

CB evaluates and updates the rates for its services annually.

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2 Distribution Services

2.1 CB Online

CB Online is the ordering and information system for the bookseller. This includes order management and reporting. CB Online is a standard part of your connection to CB and in Dutch language.

	Periodically	In €
CB Online Bookseller	Per account ('stroomnummer'), per month	44,00

Digital communication

The various forms of digital communication between your systems and CB's systems.

	Periodically	In €
Digital communication	Per month	14,00

2.2 Analytics

In Analytics, you will find information about the books, e-books and audiobooks you purchase from CB. It offers insight into your orders, order value and returns, among other things, and always contains the most up-to-date information available.

Our rates depend on the size (turnover) of your organisation and the number of accounts you need.

Turnover*	From €	To €
S	-	665.000
M	665.000	2.772.000
L	2.772.000	16.633.000
XL	16.633.000	+

* For the classification in turnover, we take the balance of the gross purchase value (excluding VAT) of the purchases of books, e-books and audio books invoiced by CB in a year. Classification is determined annually in December based on the previous 12 months.

Analytics costs are based on your organisation's revenue class and the number of accounts you use.

Turnover (see above)	First account in €	Per extra account in €
S	33,27	n.a.
M	66,53	27,72
L	133,06	38,81
XL	266,12	44,35

Analytics Pro

With Analytics Pro, users can compile their own reports from the available data sources within Analytics, but also add their own sources to make the reports even more complete.

The fixed fee for Analytics Pro is € 270.00 per account per year, irrespective of the turnover class in which your organisation is classified. The variable contribution depends on your specific requirements. Please contact your account manager or boekverkoper@cb.nl.

2.3 Delivery by CB

CB will deliver on at least one fixed working day per week. You can add up to five extra delivery days (Monday – Friday, and Saturday).

CB offers the option to reserve a timeslot for deliveries. The capacity for reserving a time is limited and can only be offered to the extent that it fits within reasonable logistical limits and planning. The minimum purchase period for a timeslot is 3 months.

	Per day	In €
Delivery, per working day	Per account ('stroomnummer')	9,16
Delivery before 9:00	Per delivery day	90,00
Delivery before 12:00	Per delivery day	45,00

2.4 Delivery on Saturday

Customers can receive deliveries normally planned for Monday (ordered on Friday) on Saturday. Capacity for weekend delivery is limited and can only be offered to the extent that it fits within reasonable logistical limits and planning.

	Periodiek	In €
Delivery on Saturday	Per month	218,00

2.5 Outbound

If you order under DUD conditions from the Central Depot, you will pay the following charges from the warehouse.

	Copies	In €
Copies per orderline 1 - 5	Per copy	0,836
Copies per orderline 6 - 10	Per copy	0,842
Copies per orderline 11 - 25	Per copy	0,814
Copies per orderline 26 - 50	Per copy	0,800
Copies per orderline 51 - 100	Per copy	0,764
Copies per orderline 101 - 400	Per copy	0,737
Copies per orderline 401+	Per copy	0,737

2.6 Book Information Sticker (BIS)

You can choose to have CB add the book information sticker (BIS) to the delivered books. The sticker contains information like price and barcode.

	Copies	In €
Book Information Sticker (BIS)	Per sticker	0,139

2.7 24-hour delivery

Standard delivery time is 48-hour delivery. Orders for 24-hour delivery can be submitted on working days until 23:00 for next-day delivery, and provided that stocks of the requested titles are sufficient to meet demand. 24-hour delivery is independent of your delivery days. For transport costs 24-hour delivery on a non-connection day, see 4.6.

	Copies	In €
24-hour delivery	Per copy	0,106

* 24-uurs service is not guaranteed at the Wadden Islands.

2.8 Returns

The return costs for non-commercial returns (costs for returning non- or wrongly ordered books you ordered under DUD conditions). You do not need permission from the publisher for this. You must submit this return within 10 working days of the invoice date.

	Copies	In €
Returns non ordered books ('NBE')	Per line	3,189
	Per copy	0,324
Returns study / textbooks (SEW)*	Per line	3,189
	Per copy	0,324

* Only applies if the publisher participates in the SEW scheme.

2.9 E-commerce logistics / home delivery service

Logistics services for delivering an order directly to a consumer's home address.

Creating, packing and sorting per customer

Costs for creating the order, optional printing of the packing slip/invoice, packing the box, assembling ordered books per customer order and placing the books in the box.

	Copies	In €
Creating an order	Per package	0,559
Create, print and attach packing note/invoice	Per document	0,022
Packing (incl. box)	Per package	1,154
Sorting 1st copy	Per copy	0,511
Sort 2nd copy	Per copy	0,411
Sort 3rd copy and following	Per copy	0,353
additional work for e-commerce logistics		
Wrapping in giftpaper	Per copy	1,117
Add premium (e.g. leaflet, brochure)	Per copy	0,290
Printing and attaching additional attachments	Per print	0,290
Sticker shipment abroad (EU)	Per sticker	0,212
Fill in document abroad (outside EU)	Per document	2,483
Surcharge for non-standard carrier	Per package	0,392

Use of CB product database

Use of the CB product database for commercial purpose of your website.

	Periodically	In €
CB product database	Per month	85,49

Implementation of e-commerce

The cost of support and configuration of the e-commerce implementation.

	Periodically	In €
Start up fee	One off	2.000,00

3 Digital Services

As a bookseller, you can use CB to offer and handle e-books and audiobooks from your website. If you are already affiliated as a bookseller (see chapter 2), this service is basically free of charge.

If you wish to make e-books and/or audio books (partially) available through your own platform, setup costs will be charged. Please contact your regular contact person for more information.

Set up digital services

	Periodically	In €
Set up e-book and audiobook distribution (downloads)	Per month	422,00
Set up e-book distribution+	One off	10.000,00
Set up e-book distribution based on an external platform	One off	15.000,00
Set up audiobook distribution based on an external platform	One off	7.500,00
Set up e-book and audiobook distribution based on an external platform	One off	20.000,00

4 Transportation Services

4.1 Transport

The rates for transport services apply to:

- Transport of consignments, properly packed and provided with full name, address, postcode and place of the sender and addressee;
- Transport of shipments from and to the address of CB's regular clients on pre-arranged days in the Netherlands, unless stated otherwise;
- Booksellers in the Netherlands in combination with connection CB (see 2.3).

The rates mentioned in points 4.2, 4.3 and 4.5 apply to both sender and receiver. Deliveries from CB are standard non-franco for the recipient. A maximum of one delivery address is allowed per consignment. Each package or pallet must have a full address label.

Parcels heavier than 25 kg and larger than the mentioned maximum sizes will be charged at least the pallet rate (see 4.3).

The maximum allowable weight per pallet is 500 kg, for a roll container the maximum weight is 350 kg. The maximum dimensions of a pallet are 120 x 80 x 120 cm (length x width x height). Heavier and/or larger pallets and/or roll containers will not be accepted for shipment.

The pricing of CB's service is based on the bookseller returning pallets, roll containers and multiple-use boxes received. If the bookseller is found to be not returning pallets, roll containers and multiple-use boxes, CB is entitled to invoice these items.

4.2 Packages received

Freight and handling charges for parcels to be received by you from CB and other affiliates will be charged in accordance with the following breakdown per kilogram per shipment and/or per parcel. All dimensions are length x width x height.

Packages received from CB

	Unit	Sender CB in €
Packages delivery CB, mechanically sortable		
by weight of packages in shipment		
Packages up to 60 x 40 x 40 cm (< 25 kg)		
0 - 5 kg	Per kg	0,792
5 - 10 kg	Per kg	0,480
10 - 20 kg	Per kg	0,407
20 - 30 kg	Per kg	0,361
30 - 40 kg	Per kg	0,333
40 - 50 kg	Per kg	0,311
50 - 60 kg	Per kg	0,299
60 - 100 kg	Per kg	0,288
100+ kg	Per kg	0,277
Packages delivery CB, mechanically not sortable by weight		
of packages in shipment non-sort small (rate group C)		
Package of 60 x 40 x 40 cm up to 60 x 80 x 50 cm (< 25 kg)		
Rolls and tubes up to 180 cm (largest size) (< 25 kg)		
Boards up to 130 cm (largest size) and up to 8 cm thick (< 25 kg)		
Non-sort large (rate group D)		
Package of 60 x 80 x 50 cm up to 60 x 80 x 90 cm (< 25 kg)		
Boards of 130 cm up to 180 cm (largest size) and up to 8 cm thick (< 25 kg)		
	Per package	13,74

4.3 Transport of pallets and roll containers

Freight and handling charges for pallets and/or roll containers will be charged in accordance with the rates below.

	From/to CB clients in €	Sender CB in €
For supplier		
Destination CB, per pallet or roll container	34,11	
Destination other CB client, per pallet or roll container	22,43	
For receiver		
Transport from CB-clients per unit, per day	34,11	
Transport from CB, per unit, per day		
1 - 5 packages		34,11
6 - 10 packages		30,71
11 - 20 packages		27,63
21 - 30 packages		24,86
31 - 40 packages		22,38
41 - 60 packages		18,13
61 - 70 packages		16,31
71 - 80 packages		15,51
81 - 90 packages		14,73
91 - 100 packages		13,99
As of 101 packages		13,29

4.4 Stacking boxes from pallet

You can have the boxes stacked off the pallet by our driver, provided they are on the same floor. The minimum period of purchase is 3 months and after consultation with your account group.

	Units	In €
Stacking	Per box	0,50

4.5 Shipping parcels, pallets or roll containers / surcharges

For (return) shipments to CB, CB-affiliated booksellers or publishers, the sender may use CB's transport. To this end, parcels, pallets or roll containers should be provided with a shipping sticker. This can be printed from CB's online transport application.

Sizes, weights and tariffs of parcels, pallets or roll containers are in accordance with the tariff groups mentioned in 4.2 and 4.3. If these parcels, pallets or roll containers do not bear a correct shipping sticker, they will not be accepted for shipment.

A number of surcharges apply to items that are larger and/or deviate from the standard formats, insofar as they do not already fall under the applicable rate group C or D. These are the following surcharges:

	Benelux in €
Package heavy, from 25 to 50 kg*	8,21
Pallet heavy, as of 500 kg	36,82
Roll container heavy, as of 350 kg	36,82
Pallet large, as of 80 x 120 cm up to 120 x 120 cm	36,82

* A package weighing 50 kg or more is considered a pallet.

If it is not possible to deliver the goods offered for shipment, additional costs may be charged to the sender afterwards.

4.6 24-hour delivery on a non-delivery day

Every bookseller has delivery days. CB enables a 24-hour delivery on a non-delivery day. In this case, freight and processing costs will be charged in accordance with the breakdown below (shipment/weight):

	Package	In €
From 0 to 500 gr	Per shipment	5,42
From 500 to 1.000 gr	Per shipment	6,77
From 1 to 3 kg	Per shipment	8,46
From 3 to 10 kg	Per shipment	10,77
From 10 to 20 kg	Per shipment	15,71
From 20 to 30 kg	Per shipment	19,36
From 30 to 40 kg	Per shipment	21,84
From 40 to 60 kg	Per shipment	26,75
From 60 to 80 kg	Per shipment	31,62
From 80 to 100 kg	Per shipment	36,52
From 100 to 150 kg	Per shipment	41,69
From 150 to 200 kg	Per shipment	46,70
From 200 to 300 kg	Per shipment	56,50
From 300 to 400 kg	Per shipment	65,95
From 400 to 500 kg	Per shipment	75,12
From 500 to 750 kg	Per shipment	84,01
From 750 to 1.000 kg	Per kg	0,114
From 1.000 to 2.500 kg	Per kg	0,104
From 2.500 to 5.000 kg	Per kg	0,097
As of 5.000 kg	Per kg	0,087

* For recipients on the Wadden Islands, next-day delivery is not always feasible for PostNL. Take this into account as much as possible when submitting 24-hour orders - the earlier in the day, the less likely it is that delivery will be delayed by a day.

4.7 Shipping costs e-commerce / home delivery service

Freight and handling charges will be charged in accordance with the breakdown below:

	Package	The Netherlands in €	Belgium in €
Postal delivery (mailbox)*			
	From 0 to 500 gr	Per package	3,28
	From 500 gr to 1 kg	Per package	4,07
	From 1 to 2 kg	Per package	4,47
Postal delivery (package)			
	From 0 to 500 gr	Per package	5,44
	From 500 gr to 1 kg	Per package	5,72
	From 1 to 2 kg	Per package	6,03
	From 2 to 3 kg	Per package	6,61
	From 3 to 4 kg	Per package	7,36
	From 4 to 5 kg	Per package	8,10
	From 5 to 10 kg	Per package	9,25
	From 10 to 20 kg	Per package	16,37
	From 20 to 30 kg	Per package	19,33
	As of 30 kg	Per package	38,06
		Remaining within EU in €	Outside EU in €
Delivery outside The Netherlands and Belgium			
	From 0 to 1 kg	Per package	23,22
	From 1 to 2 kg	Per package	23,88
	From 2 to 3 kg	Per package	24,60
	From 3 to 4 kg	Per package	25,29
	From 4 to 5 kg	Per package	25,99
	From 5 to 10 kg	Per package	26,69
	From 10 to 20 kg	Per package	27,35
	From 20 to 30 kg	Per package	28,04
	As of 30 kg	Per package	56,07

* PostNL can deliver next-day bus packages for collection until 22:00. Orders that cannot be completed before that time and are given to PostNL are automatically converted to parcel by CB.

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The rates for the CB's services are part of the Central Deposit Agreement. CB sets the rates for its services annually.

Central Depot agreement

The Central Deposit Agreement was concluded between the Royal Book Trade Association (KBb), the General Publishers Group (GAU) and group Media for Trade & Science (MVW) of the Media Federation and CB. The full text of the Central Deposit Agreement can be found on KBb websites (www.boekbond.nl) and the Media Federation (www.mediafederatie.nl).

The academic book trade margin scales are valid until 31 December 2023 and are reset annually before 1 January by the Media for Trade and Science (MVW) group of the Media Federation (www.mediafederatie.nl).

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These are the rates for our most important services.

For other rates, contact us.

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