

7.1% **∧** 0.1%

26.7%

v 0.5%

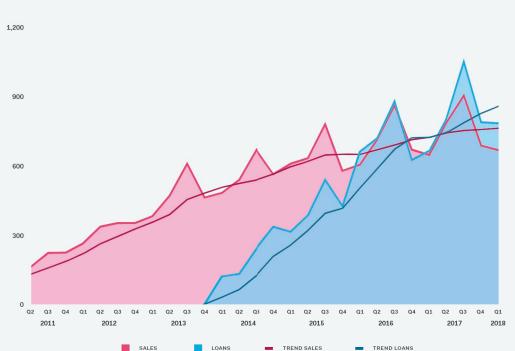
V 1.6%

SALES +3.2% +5.4%

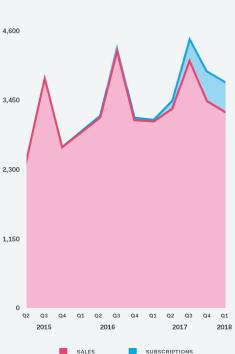
LOANS +18.0% +18.7%

SUBSCRIPTIONS +2,291% +1,194%

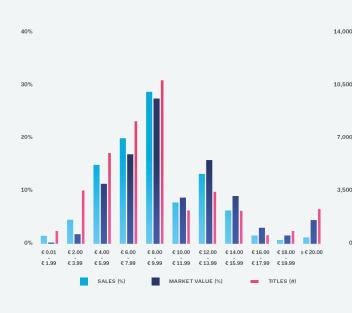
SALES & LOANS IN NUMBERS³



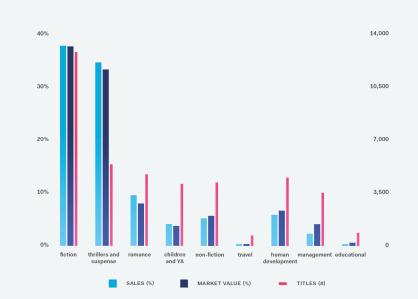
SALES & SUBSCRIPTIONS IN TURNOVER⁴



SALES & MARKET VALUE PER PRICE RANGE⁵



SALES & MARKET VALUE PER GENRE



AVAILABILITY PER CHANNEL



SALES vs SUBSCRIPTIONS AS LIFECYCLES⁶



SALES IN CHANNELS PER GENRE

100% thrillers and children non-fiction

THE E-BOOK MARKET & DEVICES IN NUMBERS'





CB has a central position in the distribution of e-books in The Netherlands and Belgium. CB takes care of distribution and invoices of e-books to all e-book sellers.

APRIL 2018

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- 1. E-book share is with relation to the total book sales (including print, in numbers) and the e-book share in the total online book sales (also known as e-co
- including print, in numbers)
- Based on weighted average of the suggested retail price of e-books and the weighted average gross price of physical books per quarter.
 Based on sales (x 1,000). Loans are loaned titles through the Dutch library.
- Trends are a moving average over the last four quarters Based on net turnover (x 1,000).
- Market value is the gross value (€) that represent the sales in the market. In other
- Average trend of e-books available in both subscription services and sales. Left Yeakis is net turnover from subscription services (x 1,000), right Y-axis is net turnover from e-book sales (x 1,000). The lifecycles are synchronized at the first availability with subscription services
- The graphs for the e-book market and devices are based on quarterly figures from the past 36 months. Source for devices: GFK (February 2018: e-readers, December 2017: tablets and smartphones).