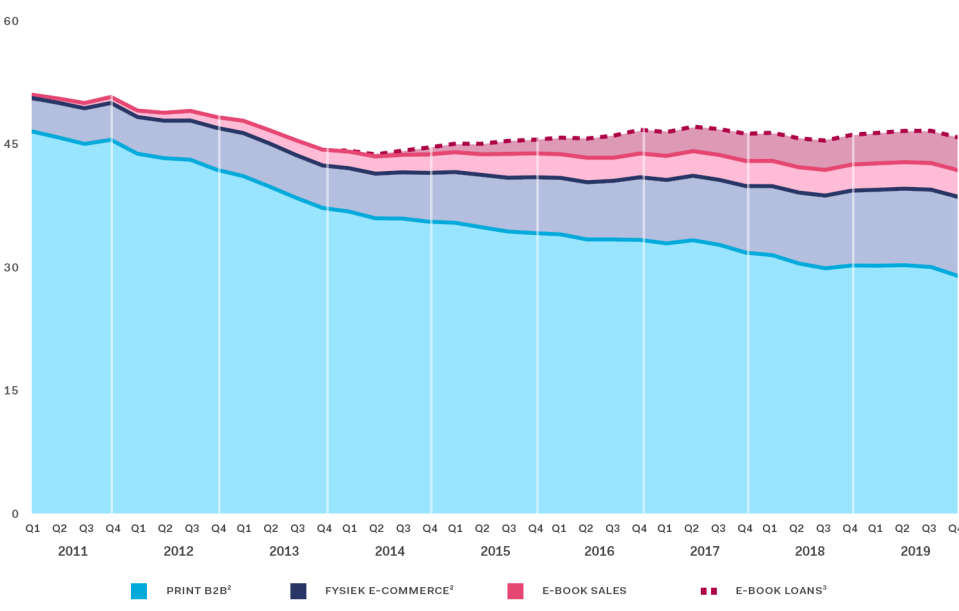
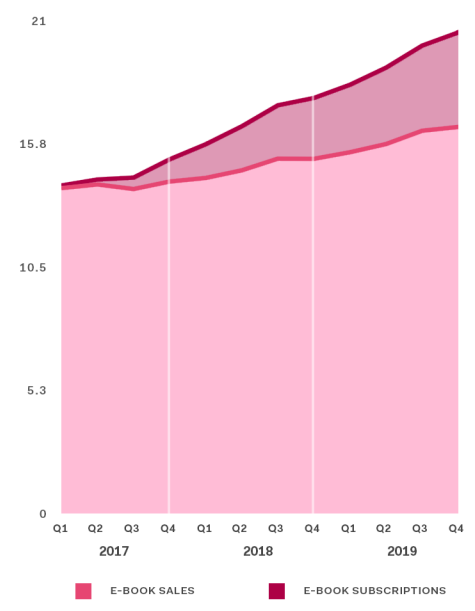


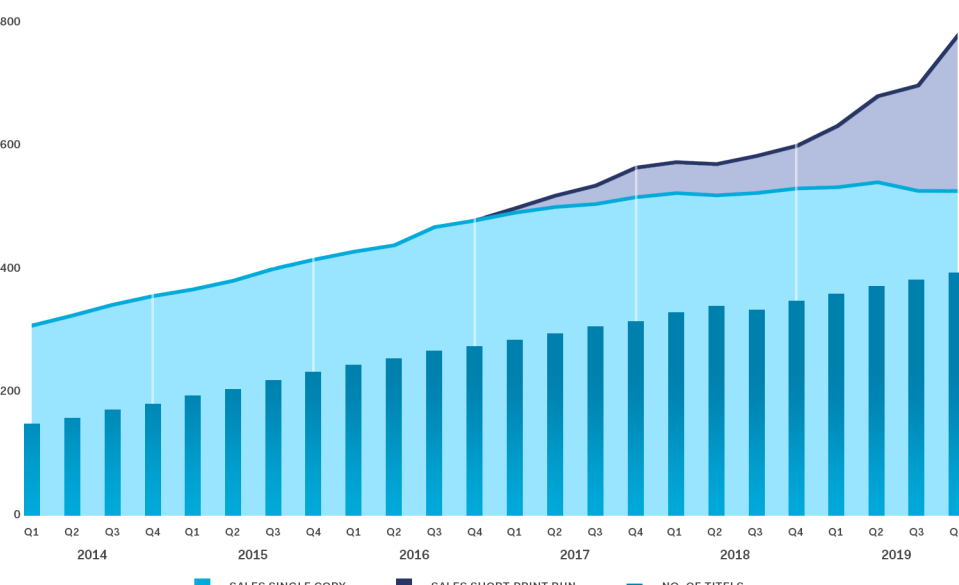
DEVELOPMENT PER CHANNEL IN SALES



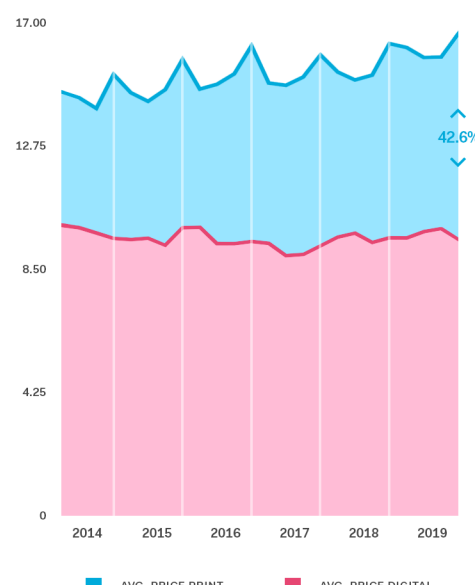
SALES & SUBSCRIPTIONS IN TURNOVER⁴



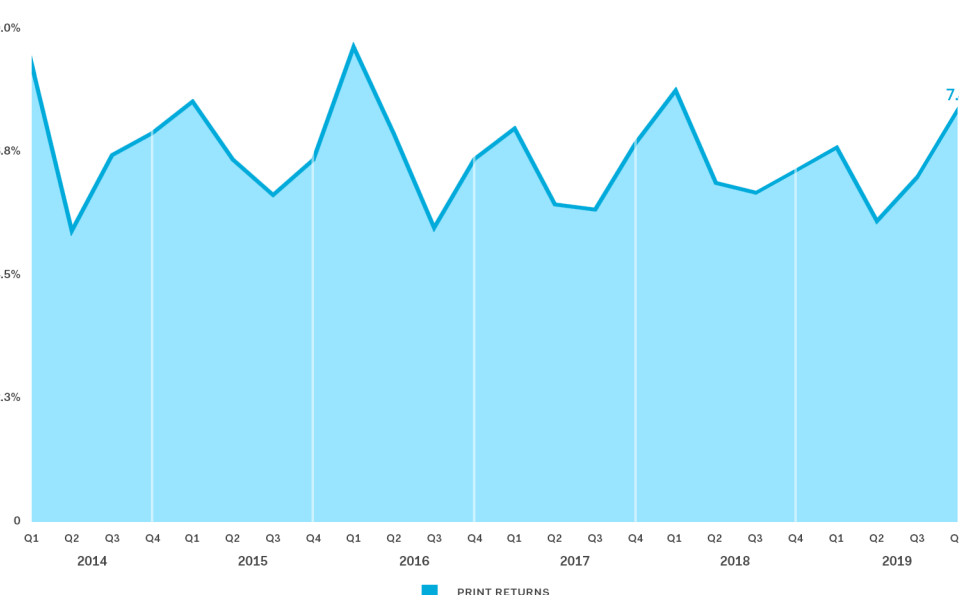
DEVELOPMENT OF PRINT ON DEMAND⁵



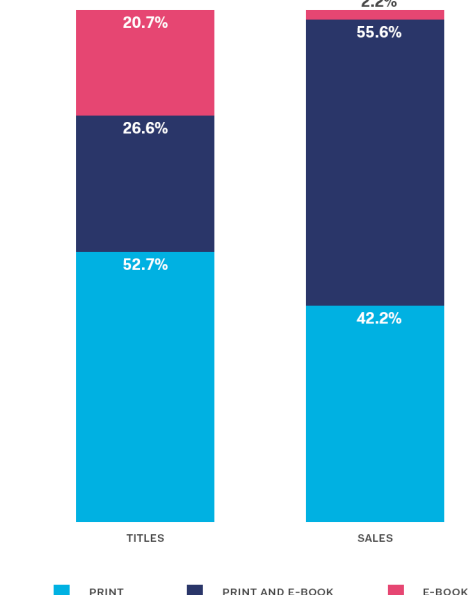
TRENDS IN PRICES⁶



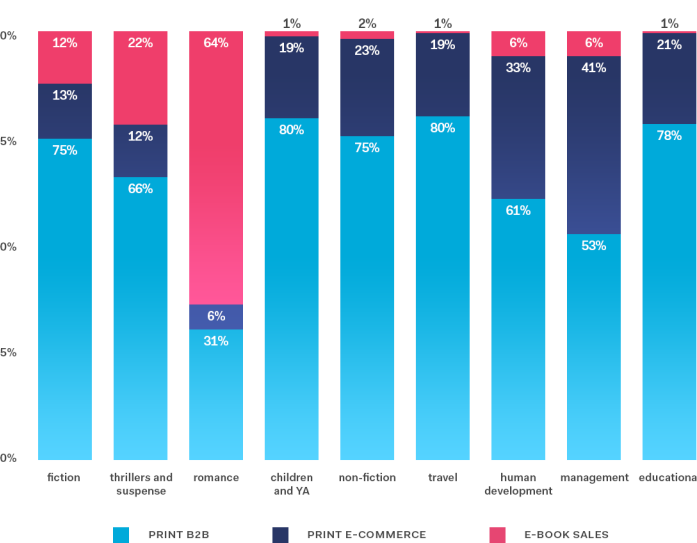
DEVELOPMENT OF RETURNS



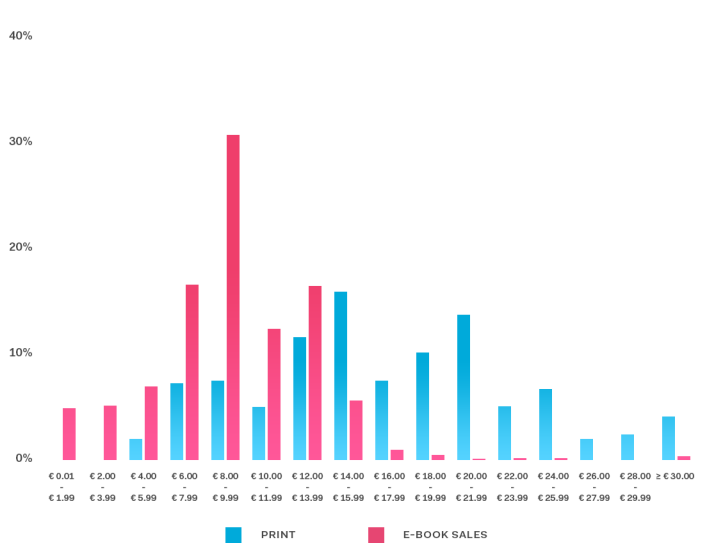
AVAILABILITY & SALES PRINT & DIGITAL⁷



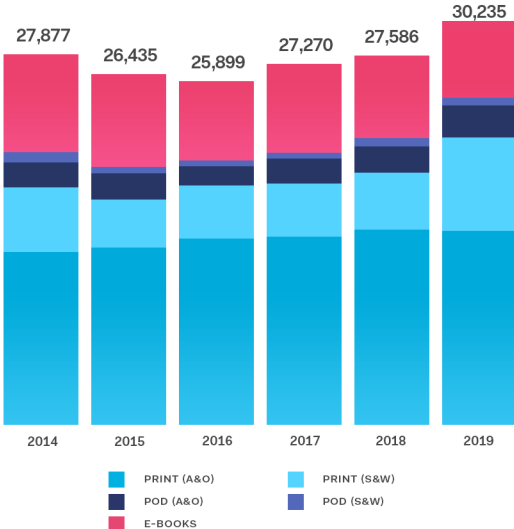
SALES IN CHANNELS PER GENRE



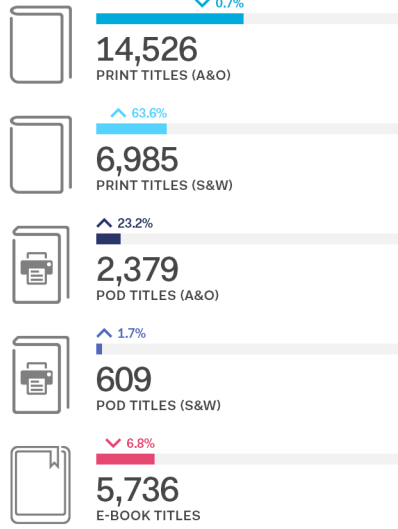
SALES PER PRICE RANGE



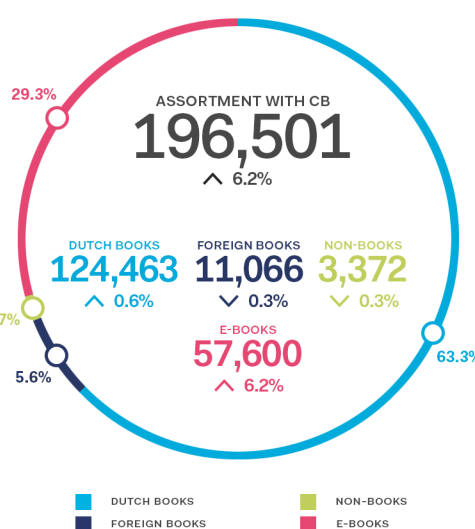
NEW TITLES IN RECENT YEARS⁸



NEW TITLES LAST 12M⁸



ASSORTMENT COMPOSITION⁹



CB has a central position in the distribution of physical books and e-books in The Netherlands and Belgium. CB takes care of distribution and invoices of physical books and e-books to all booksellers.

JANUARY 2020

This infographic is compiled from data from registered titles in the Dutch language (general books) with CB and the movement of them. Misprints reserved. No part of this publication may be reproduced without permission from CB. Growth and/or shrink percentages are based on figures from Q4 2018, unless indicated otherwise.

- E-book sales share in relation to the total sales (including print, in numbers) and print share in online sales (also known as e-commerce, in numbers).
- Total physical sales: B2B (from publisher to bookseller) and e-commerce.
- Loans are loaned e-book titles through the Dutch library.
- Based on net turnover (x 1,000).
- Sales are per quarter (x 1,000, left Y-axis) and as a moving average of four quarters. Titles is the quarterly situation (x 1,000, right Y-axis).
- Based on the weighted average of the suggested retail price of e-books and the weighted average price of physical books per quarter.
- Titles that are only available in print, are available both in print and as e-book and are only available as e-books (all at NSTC level), and their sales.
- Newly registered ISBN's with CB: General (A), Other (O), School books (S) and Scientific (W). 2019 contains data of the last 12 months (through Q4 2019).
- Assortment stored with CB (print and digital). Excluding around 3 million foreign titles available through the Van Ditmar ordering service.